

Beverage Distributor

Reduces DART Rate by 53% and

Workers Compensation Costs by 58%

With ATI Worksite Solutions

Our client observed a significant reduction in serious injuries due to early identification and mitigation of discomfort. This led to fewer restricted days, fewer lost days and ultimately less treatment as a result.

EXECUTIVE SUMMARY

Industries where employees work beyond their employers four walls present a predicament for promoting healthy and safe working habits. Our client was having trouble managing the musculoskeletal injury risk onsite — particularly, with their delivery drivers out in the field. The ability for our onsite providers to understand the necessary job requirements and the ability to mobilize to delivery locations when necessary were key components to the client's injury reduction.

ABOUT THE CLIENT

Our client is a major beverage distributor located in several states. Kegs and cases get delivered to their facilities by the manufacturers, and the client fulfills and delivers products to various stores in their regions. We focused on three locations in Florida with two providers. We were brought in mid-year, after senior management recognized that injuries were trending much higher than the prior year.

- ✓ **Beverage distribution, specifically kegs and cases**
- ✓ **~800 employees**

THE CHALLENGE

Manually loading kegs and cases all day is an inherently risky job due to the strain on shoulders and backs. As such, it's important to aid employees in being as physically prepared as possible, and identifying symptoms early when they do arise. Both the frequency that discomfort presents and the remote location in which it presents make it difficult to mitigate. The low rate of proactive, successful care is compounded when operations managers and people with no medical training refer employees to outside medical professionals only when work becomes too painful to continue.

THE SOLUTION

Our client identified that their current solutions for onsite healthcare was failing as their injury rates were trending higher than previous years. Sending employees to outside medical providers created a system where employees receive care weeks after it would have been most effective. Our goal was to supply these employees with immediate care to stop discomfort in its tracks before it developed into a serious injury. This came in the form of two athletic trainers serving our client in both their warehouses and in the field with delivery drivers.

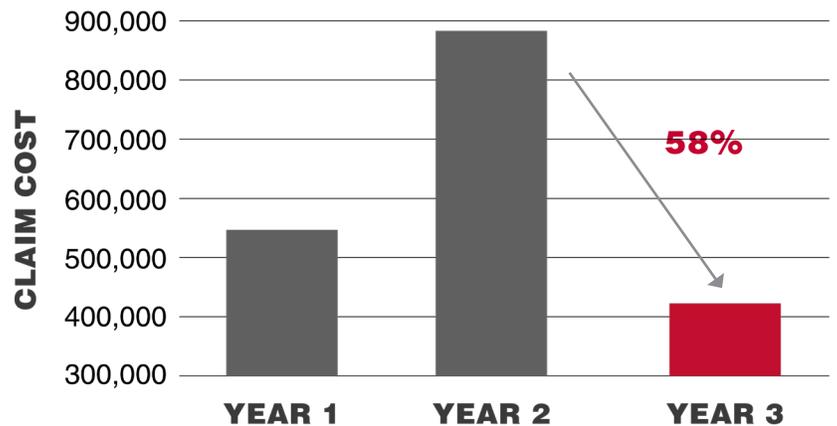
Reducing workers compensation expenditure begins with reducing serious injuries. Reducing serious injuries begins with providing proactive care at the first sign of discomfort. Our athletic trainers treat every complaint of discomfort as though it may lead to a serious injury. While it results in giving more attention to discomfort that ultimately would resolve on its own, it also ensures that discomfort that would otherwise progress to full injury gets addressed. Focusing on early intervention allows our athletic trainers to be most effective at resolving the highest number of discomfort complaints with conservative first aid care.

In addition to building relationships with employees, helping care for injuries at the warehouses and providing coaching and care on the delivery routes, our athletic trainers provided pre-hire exams and drug tests onsite, which provided an additional return on investment.

RESULTS

Our client observed a **53 percent reduction in DART rate**, which led to a **58 percent reduction in workers compensation costs**

These improvements started with athletic trainers providing proactive first aid care in the location it was warranted, at the time it was needed.



An initial 20-minute phone call to understand the problem leads to a 53% reduction in DART rate and a 58% decrease in workers compensation costs.

CONTACT US at (844) 465-7738 to see how we can help you.



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